

Fig. 1

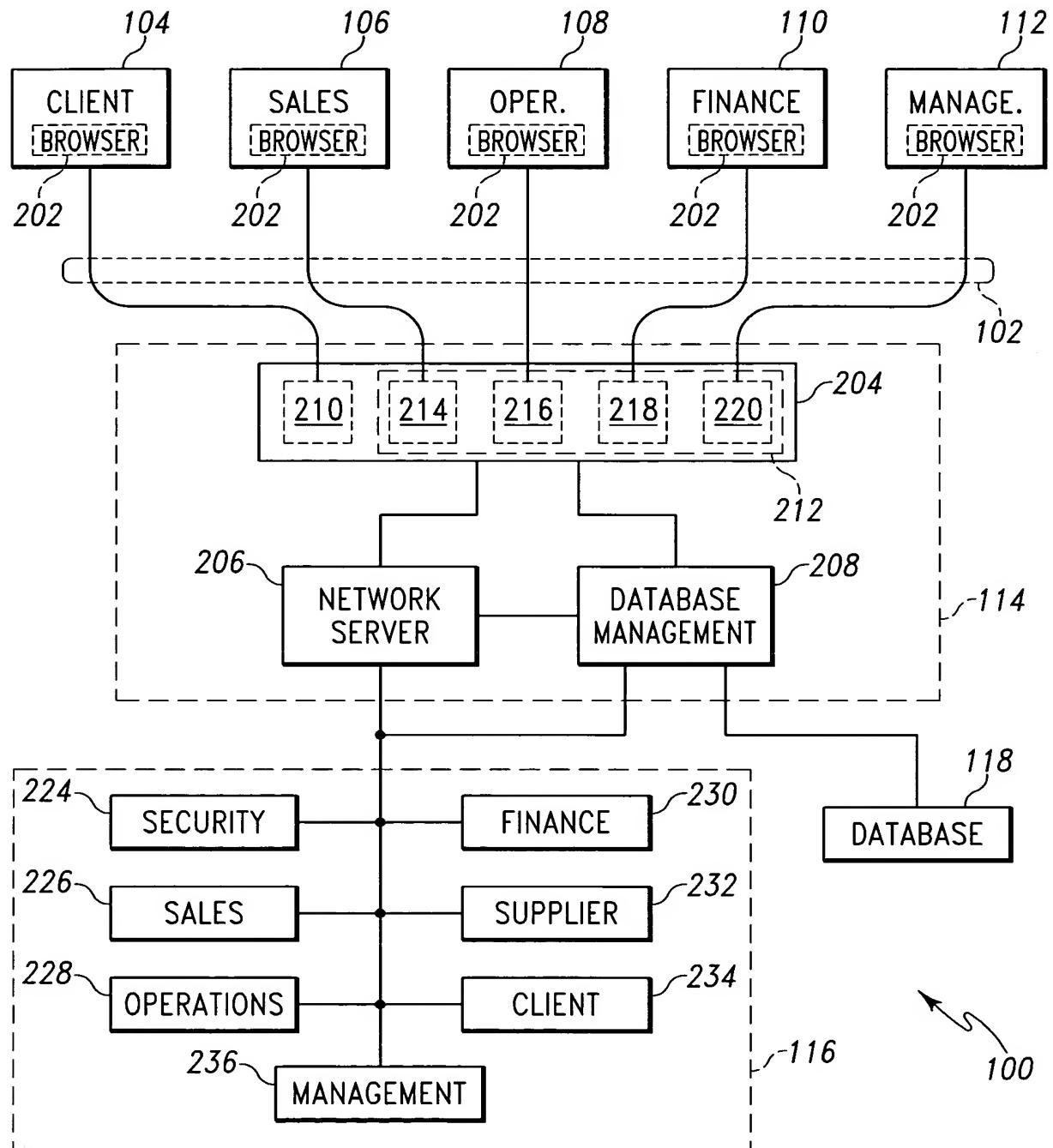
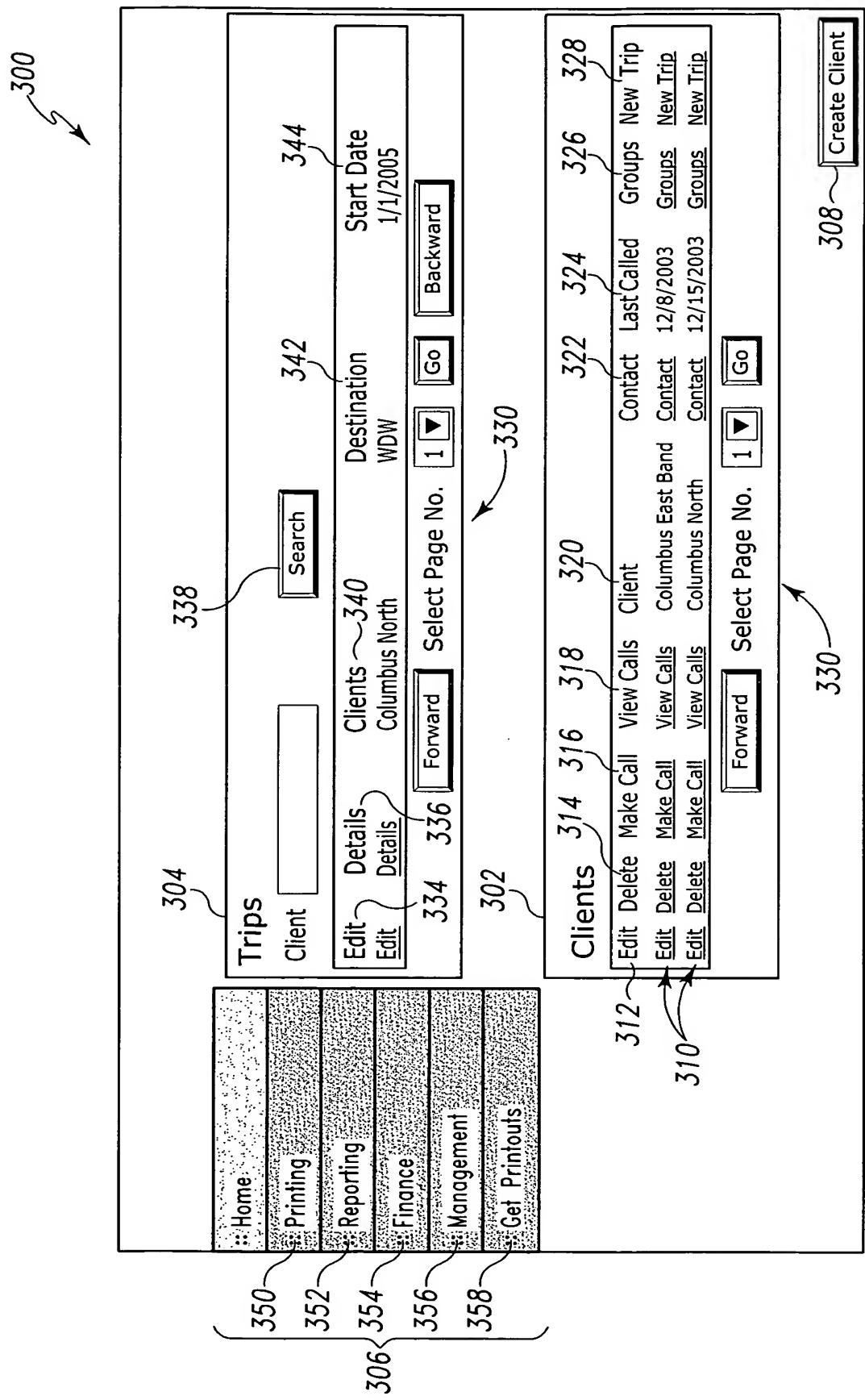


Fig. 2



3
Fig.

Add/Edit Trip

402	Destination	WDW	Planned	quad	60
	Start Date	1/1/2004	Planned	triple	10
	End Date	1/12/2004	Planned	double	10
	Planned Pay	80	Planned	single	2
	Planned Free Pay	10	Comp	Quad	0
	Planned Students	60	Comp	Triple	0
	Planned Adults	10	Comp	Twin	0
	Planned Children	0	Comp	Single	0
	Planned Escorts	2	Sales Person	twilson	<input checked="" type="checkbox"/>
	Check Bags Per Pax	20	Ops Person	twilson	<input checked="" type="checkbox"/>
	404~Trip Number	94949	QC Person	twilson	<input checked="" type="checkbox"/>
	406~Status	pending <input checked="" type="checkbox"/>	Client Contact	Smith, Joe	<input checked="" type="checkbox"/>
	Sold Price quad	0	Group Name	High School B	<input checked="" type="checkbox"/>
	Sold Price triple	0	Individual Pay	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	Sold Price double	0	Online Pay	<input type="checkbox"/>	<input checked="" type="checkbox"/>
408	Sold Price single	0	Commission	27 <input type="checkbox"/>	% ~ 418

Fig. 4.

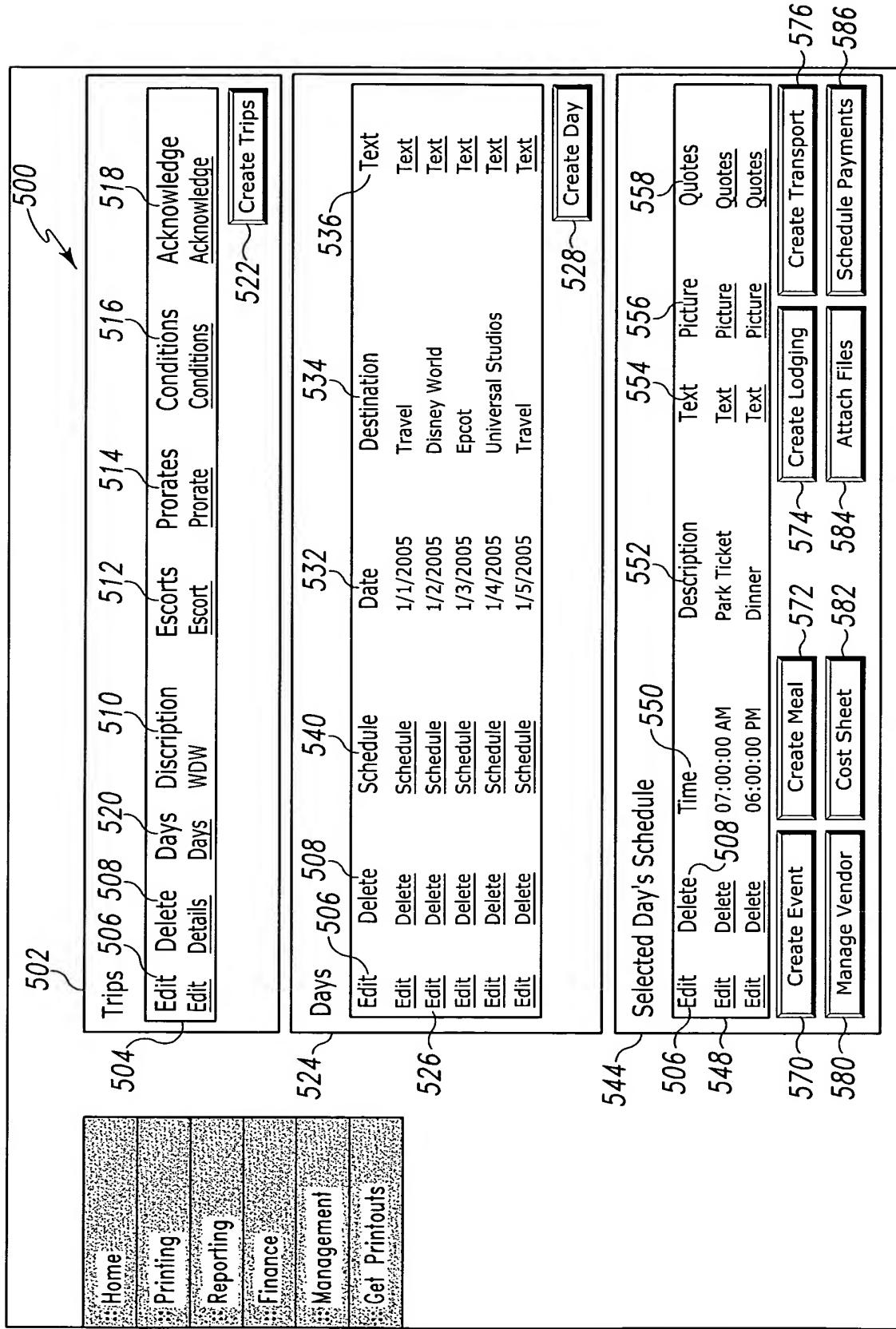


Fig. 5

TOUR COSTING

GROUP	High School Band	DESTINATION	WDW
Trip Number	94949	TRAVEL DATES	01/01/2004-01/12/2004
Contact	Joe Smith	Total Pax	80
School	Columbus North	Free Pax	10
Address	2222 W. Ohio	Paying Pax	70
City, State, Zip	Indianapolis, IN 46204	Students	60
Ofc Phone	m	Adults	10
Fax	m	Children	0
Mobile Phone	m	Escorts	2
Home Phone		No. Checked Bags per Pax	2
E-mail	m@m.com	Sales/Ops	Wilson, Tricia/Wilson, Tricia

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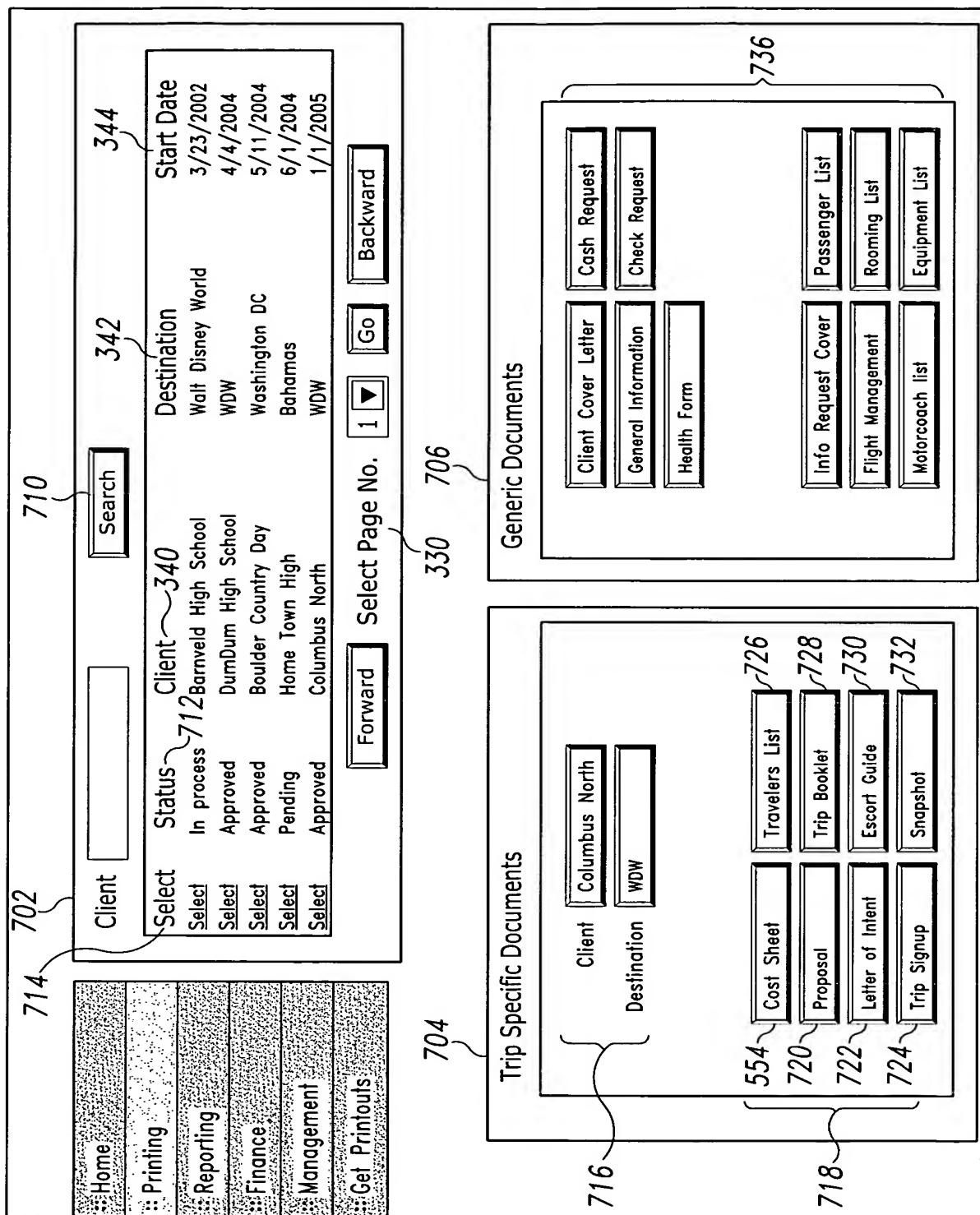
ITINERARY	Day	Time	Description	Quad	Triple	Double	Single
	Wed 12/15/2004		Travel				
SUBTOTAL ITINERARY				\$0.00	\$0.00	\$0.00	\$0.00

PRO RATES	Description	Quad	Triple	Double	Single
SUBTOTAL PRORATES		\$	\$	\$	\$
SUBTOTAL ESCORTS		\$0.00	\$0.00	\$0.00	\$0.00
SUBTOTAL DRIVER ROOMS		\$0.00	\$0.00	\$0.00	\$0.00
SUBTOTAL COMPS		\$0.00	\$0.00	\$0.00	\$0.00
NET TOTAL		\$0.00	\$0.00	\$0.00	\$0.00
COMMISSION	27.00%	\$0.00	\$0.00	\$0.00	\$0.00
CALCULATED TRIP COST		\$0.00	\$0.00	\$0.00	\$0.00
SALES PERSON'S SELLING PRICE		\$0.00	\$0.00	\$0.00	\$0.00

Fig. 6A

608	CONDITIONS						
610	CLIENT PAYMENTS						
612		Amount		Due Date			
SALES & EARNINGS ESTIMATES							
		Estimated Number of Pax	Sales	Earnings			
Quad		60	\$0.00	\$0.00			
Triple		10	\$0.00	\$0.00			
Double		10	\$0.00	\$0.00			
Single		2	\$0.00	\$0.00			
Totals		82	\$0.00	\$0.00	Estimated Profit: 0.00%		
614							
ESCORTS							
	Name	Wages	Mileage	Rooms	Cash out		
SUBTOTAL		\$0.00	\$0.00	\$0.00	\$0.00	Per Pax:\$0.00	
616							
COMPS							
	Name	Number	Cost	Total			
Quad		0	\$0.00	\$0.00			
Triple		0	\$0.00	\$0.00			
Twin		0	\$0.00	\$0.00			
Single		0	\$0.00	\$0.00			
SUBTOTAL		0	\$0.00	\$0.00	Per Pax	\$0.00	
618							
CASH FLOW PROJECTION							
	Due Date	Vendor	Amount	Total Out	Invoice Amount	Net	

Fig. 6B



700

Fig.

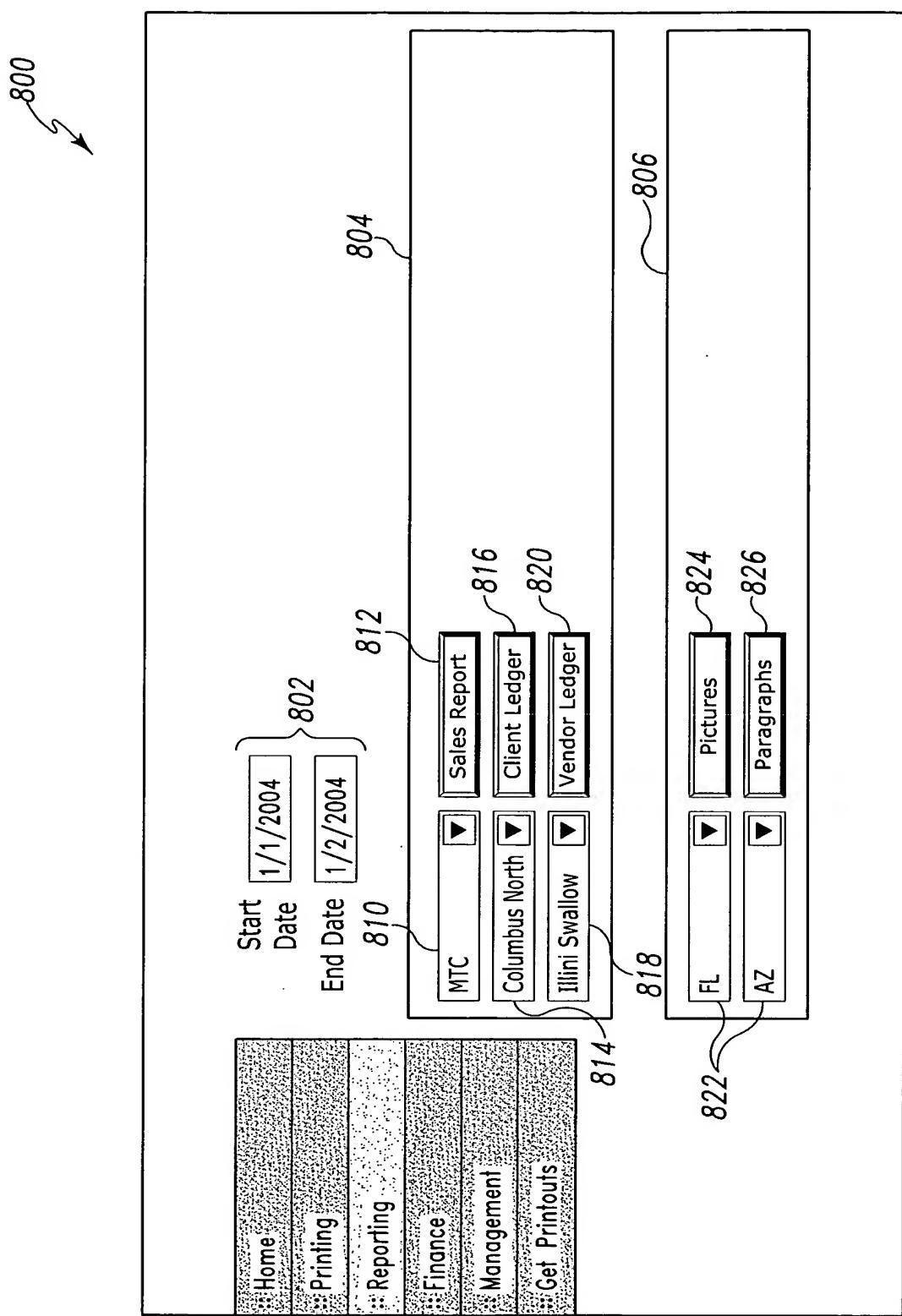


Fig. 8

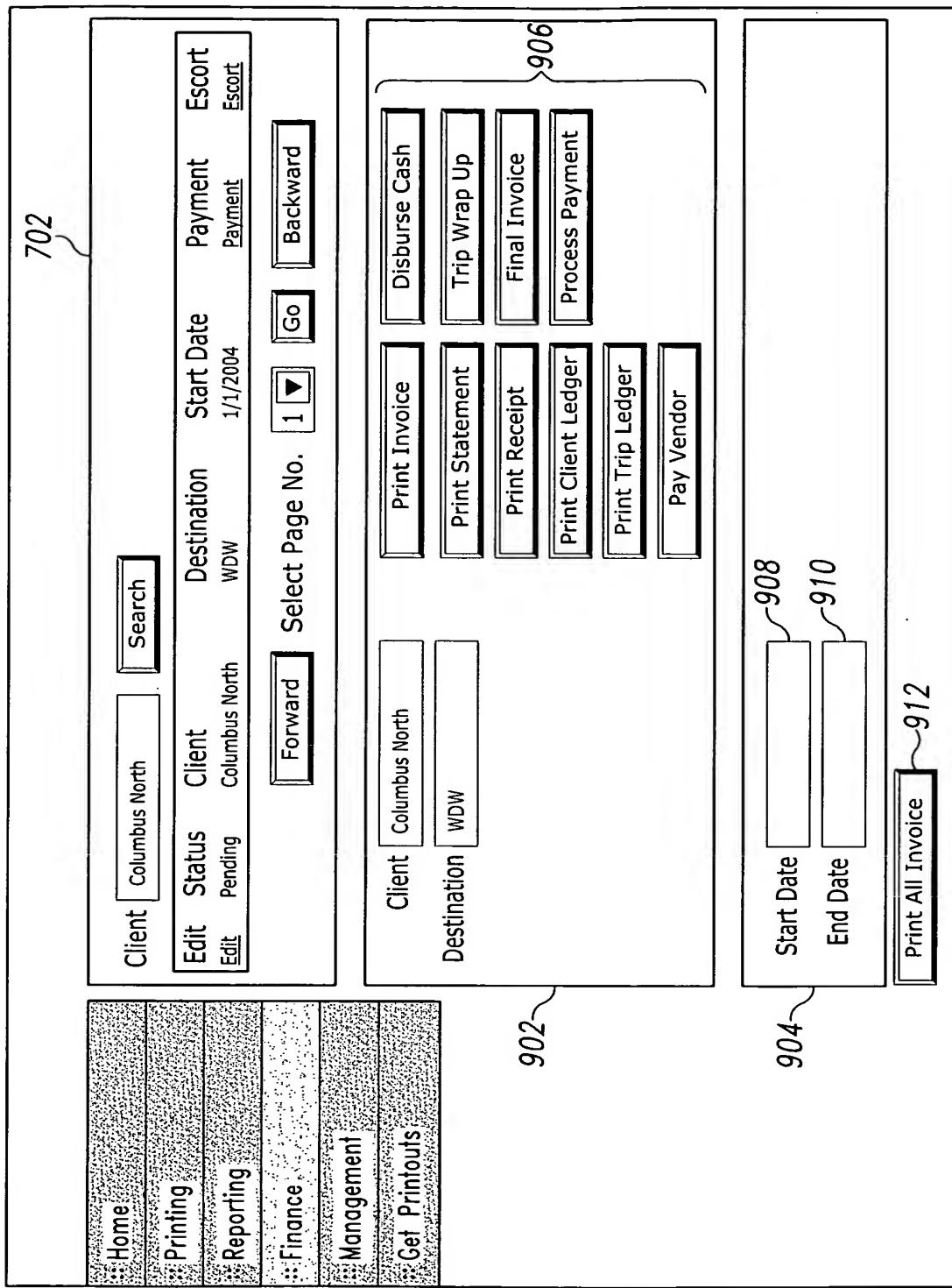


Fig. 9

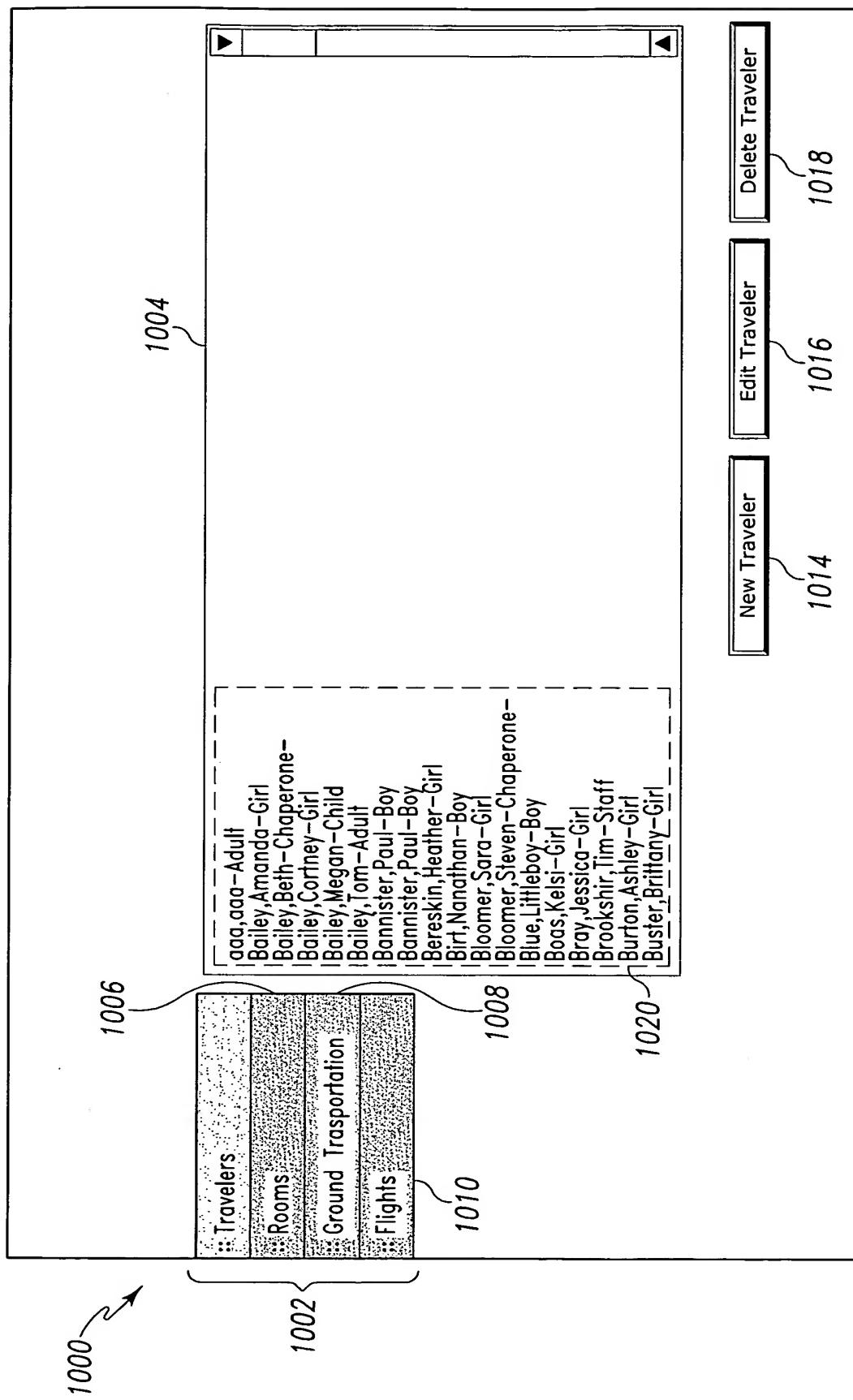


Fig. 10

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First Name	Address	1100
Last Name	Address2	
	City	
	State	
	Zip Code	
1112~Type	Phone	
1114~Is Chaperone?	Fax	
1116~Is Staff?	Mobile	
1118 Chaperone None		
Instrument		1102
Instrument Size		
Instrument Weight		1106
Instrument Quantity		
Instrument Serial#		
Passport Number		1102
Emergency Contact		
Emergency Phone		

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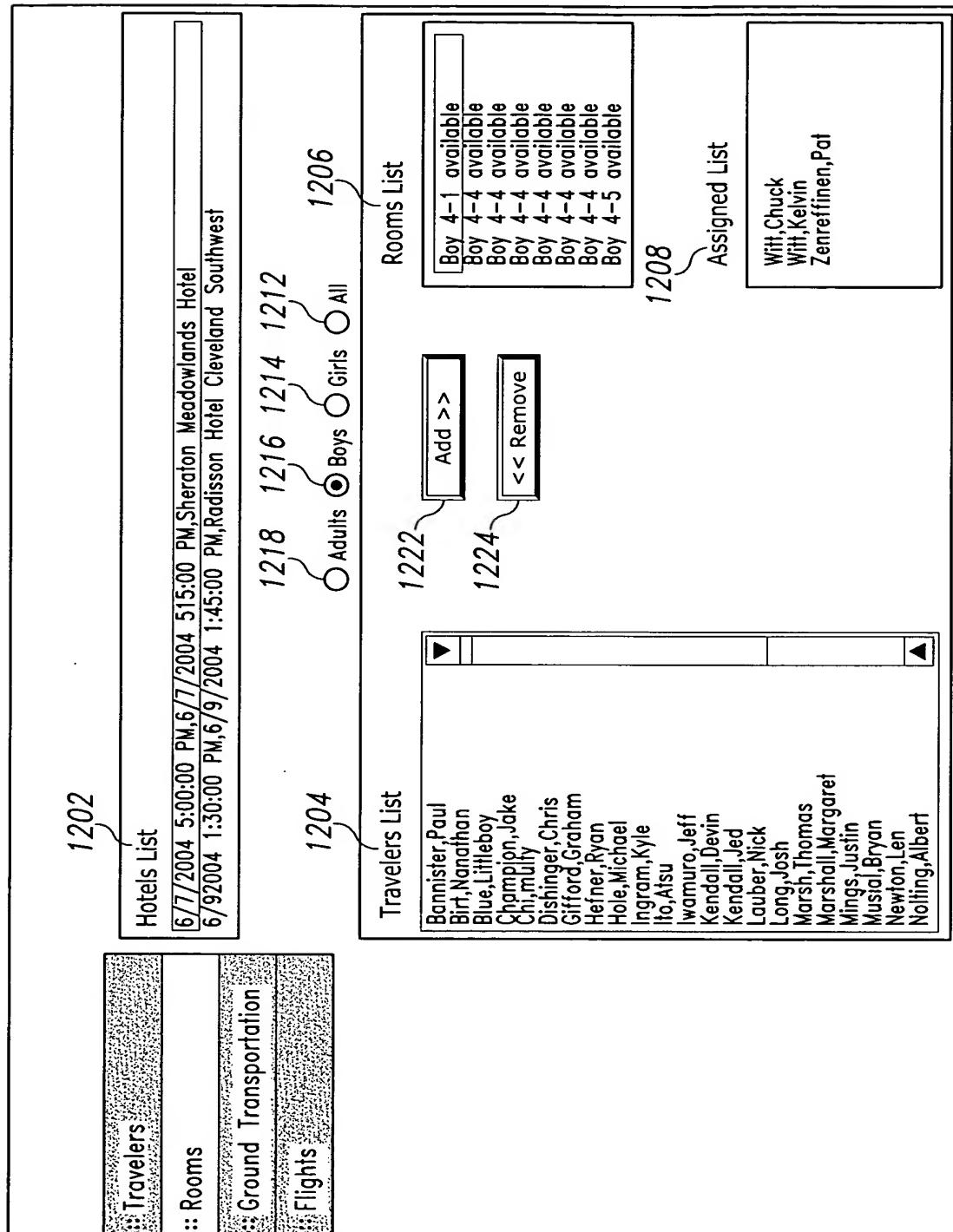
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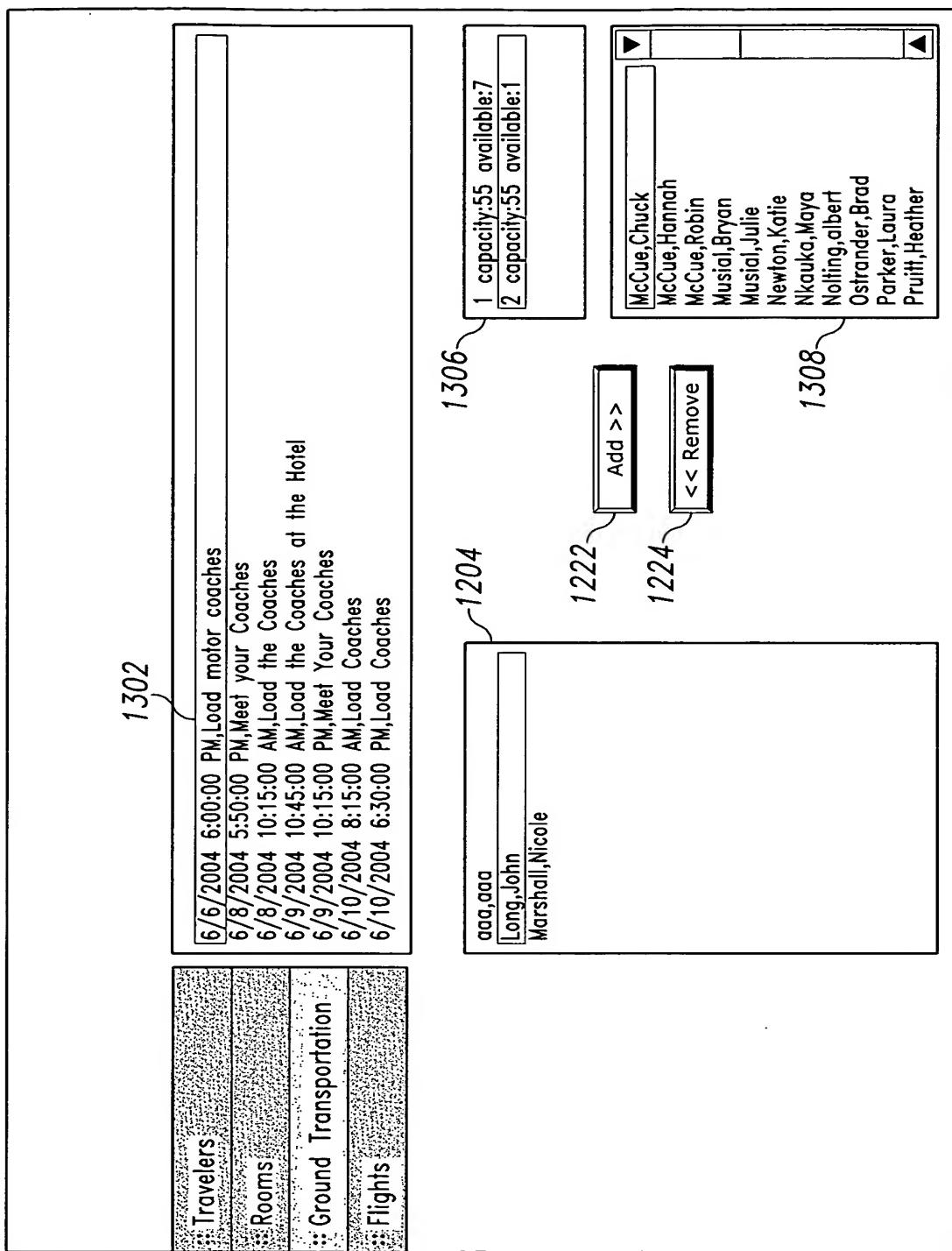
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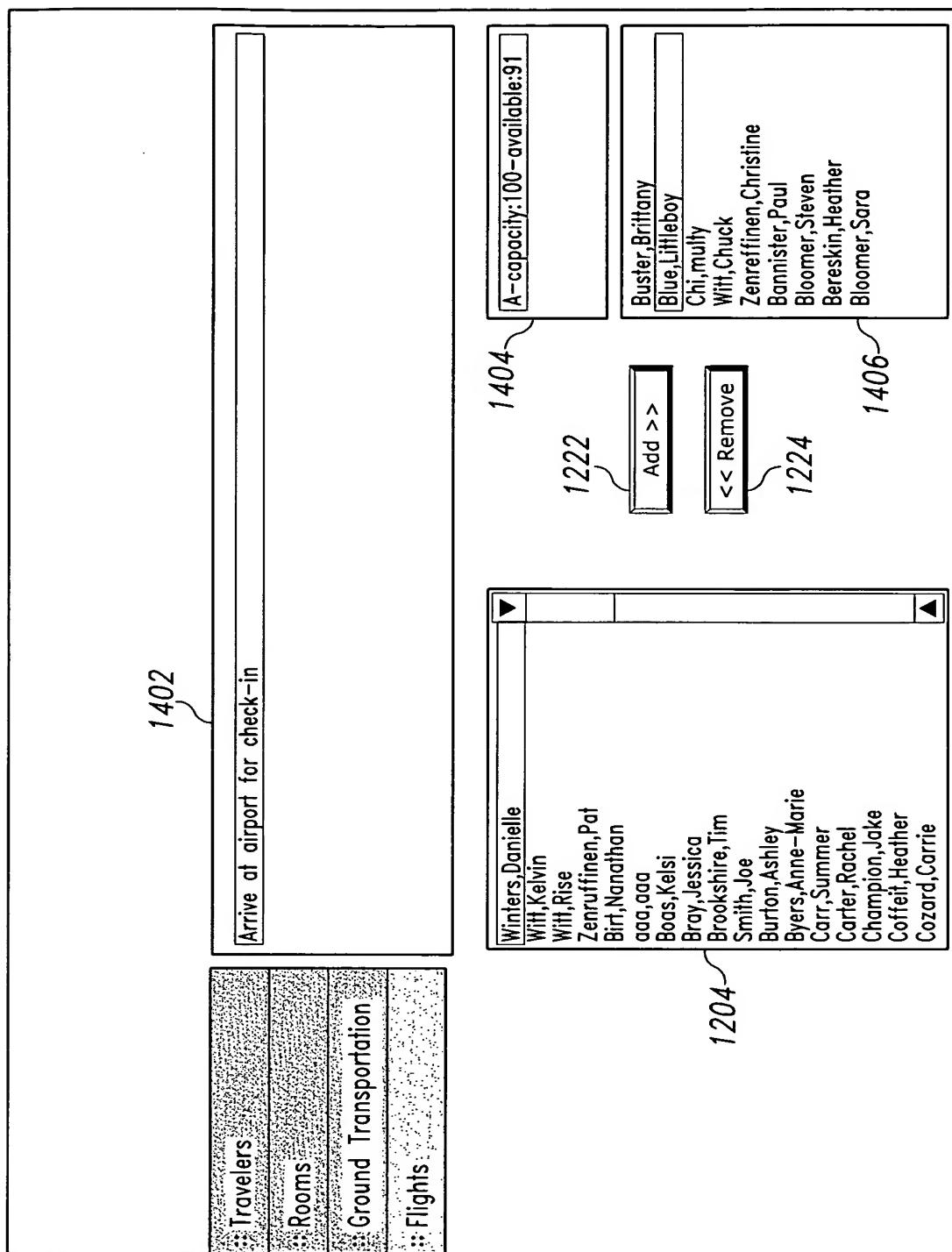
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Fig. 12





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Fig. 14